From: Scout Cappello
To: Stephen Best
Cc: Daniel Cohen; Andy Magallon; David Logan; Russell Mengel; Jack Dunn; Shane Armstrong; Jesse Mund
Subject: Re: Flock Agreement
Date: Friday, March 4, 2022 10:46:36 AM

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Thank you sir! I will pass this to my team and we will have some answers by next week.

Scout Cappello
Project Manager
210.557.4616 | scout.cappello@flocksafety.com

On Fri, Mar 4, 2022 at 11:16 AM Stephen Best <sbest@cityofsantamaria.org> wrote:

> Scout,
>
> I reviewed the linked Flock proposed deployment for "CA-Santa Maria -Phase 2" and made notations on the attached spreadsheet.
>
> Green comments are approved
>
> Blue comments need some more work/discussion
>
> Red comments mean something is unacceptable.
>
> The pink highlighted rows are the existing Flock locations and our requested move locations. (Let me know who will be working on that project)
>
> I'll let you review this and look forward to our Zoom meeting next week.
>
> Thank you!

Corporal Stephen L. Best

Santa Maria Police Department

1111 W. Betteravia Rd., Santa Maria, CA 93458

(805)928-3781 X2491

FAX 805-349-9239

sbest@ci.santa-maria.ca.us

sbest@cityofsantamaria.org

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From: Jesse Mund <jesse.mund@flocksafety.com>
Sent: Monday, February 28, 2022 6:58 AM
To: Stephen Best <sbest@cityofsantamaria.org>
Cc: Daniel Cohen <dcohen@cityofsantamaria.org>; Andy Magallon <amagallon@cityofsantamaria.org>; David Logan <dlogan@cityofsantamaria.org>; Russell Mengel <rmengel@cityofsantamaria.org>; Jack Dunn <jdunn@cityofsantamaria.org>; Shane Armstrong <sarmstrong@cityofsantamaria.org>
Subject: Re: Flock Agreement

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Good Morning Stephen,

Here is the link for the planned deployment in it's current phase. There is still a bit of work

to be done to fine tune it, but overall you created a great deployment spreadsheet that is easy to follow. I made some notes on the spreadsheet to show the ones where I had questions. The biggest question is on Main and Broadway installs (about 8-10 of the 104). I see you selected existing light poles. Flock is happy to install on the city poles if the city will issue a permit for it, but if a CalTrans permit is required, we have to move the cameras to a place where we can install a specialized pole approved by CalTrans.

I have attached the updated spreadsheet here, and below is the link to the proposed deployment. Please make any notes on the spreadsheet, as my team will be reaching out to discuss a review of the locations and make any needed adjustments.

https://planner.flocksafety.com/public/b9e1f45e-0d00-45db-b652-646ed4048871

This deployment only contains the 104 new camera locations. The 7 existing relocations or camera movements, need to be worked out through my project team who will be in touch shortly.

Best Regards,

Jesse Mund

Major Account Manager, West

713-899-6379 | Jesse.mund@flocksafety

Do you mind giving us a review? Click here!

On Fri, Feb 25, 2022 at 6:24 AM Stephen Best <sbest@cityofsantamaria.org> wrote:

Attached is a spreadsheet of the suggested locations for the new 104 Flock cameras.

Also at the top of the spreadsheet are 7 current (or currently planned) Flock camera locations which we would like to re-position.

Contact me if you have any questions.

Thank you

Corporal Stephen L. Best

Santa Maria Police Department

1111 W. Betteravia Rd., Santa Maria, CA 93458

(805)928-3781 X2491

FAX 805-349-9239

sbest@ci.santa-maria.ca.us

sbest@cityofsantamaria.org

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From: Daniel Cohen <dcohen@cityofsantamaria.org>
Sent: Thursday, February 24, 2022 5:22 PM
To: Stephen Best <sbest@cityofsantamaria.org>
Cc: Andy Magallon <amagallon@cityofsantamaria.org>; David Logan <dlogan@cityofsantamaria.org>; Russell Mengel <rmengel@cityofsantamaria.org>; Jack Dunn <jdunn@cityofsantamaria.org>; Shane Armstrong

<sarmstrong@cityofsantamaria.org>; Jesse Mund <jesse.mund@flocksafety.com>
Subject: FW: Flock Agreement

Steve –

The 104 additional Flock Safety LPR cameras have been approved. Please email Jesse Mund the proposed camera location information so they can begin preparing for installation and permitting.

Thank you,

Dan

Dan Cohen, Division Commander

Santa Maria Police Department

(805) 928-3781 X-1234

From: Jesse Mund <jesse.mund@flocksafety.com>
Sent: Thursday, February 24, 2022 4:51 PM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Subject: Flock Agreement

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Here is the 5 year agreement for 104 cameras for a total of $1,275,248

Let me know if you have questions.

Best Regards,

Jesse Mund

Major Account Manager, West

713-899-6379 | Jesse.mund@flocksafety

Do you mind giving us a review? Click here!